

WE ARE HIRING

Job Title:
Sales Manager

Requirements

- BS/MS degree in business or related field
- Proven sales experience
- Effective **communication and influencing skills**
- Strong business sense and **industry expertise**
- Excellent **coaching and management skills**
- Familiarity with BMC Products is a plus.



Job Description:

VBT Software Austria GmbH is seeking a highly motivated **Sales Manager** to help us achieve our customer acquisition and revenue growth targets.

As our Sales Manager, you will be responsible for **leading our sales team, developing sales plans, and reporting to upper management** on sales performance.

Responsibilities:

- **Maximize** sales team potential
- **Design and implement** strategic business plans
- **Recruit, coach, and monitor** sales representatives
- Build strong **customer relationships**
- Present **sales reports** and **forecasts** to management
- **Identify** new markets and product **competition**

Submit Your CV



austria@vbtsoft.com

